





30-Apr-2015

Heatmap Matrix (Asset\_Class, Front\_Office)

Flow_Over_AuM %	Balanced	Equity	Fixed Income	Insurance	Money Market
Australia	3.00%	5.02%	2.84%		2.79%
China	2.82%	1.57%	2.77%		2.57%
External Managers	3.27%	0.29%	2.62%	2.12%	
Hong Kong	3.81%	2.72%	2.16%	2.54%	4.52%
Indonesia	-0.01%	1.18%	2.05%	2.26%	
Korea	2.86%	1.26%	2.43%	3.31%	4.11%
Malaysia	2.46%	-0.01%	3.00%	4.57%	3.56%
New Zealand	2.96%	2.65%	2.94%		2.34%
Philippines	0.62%	2.43%	2.07%		1.88%
Singapore	2.39%	2.32%	3.58%	1.89%	3.54%
Taiwan	4.24%	1.82%	1.97%	2.75%	2.13%
Thailand	3.89%	1.26%	1.82%	3.15%	3.44%
United Kingdom	2.82%	1.37%	2.16%	3.46%	2.09%
United States	2.98%	2.58%	2.92%	2.23%	3.32%
Vietnam	2.95%	2.15%	1.76%	3.19%	4.31%

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Heatmap Matrix (Asset\_Class, Front\_Office)

Fee % Total	Balanced	Equity	Fixed Income	Insurance	Money Market
Australia	0.54%	0.24%	2.66%		1.06%
China	1.00%	3.01%	1.62%		0.21%
External Managers	0.60%	0.90%	2.12%	0.94%	
Hong Kong	0.80%	14.01%	8.80%	2.74%	0.28%
Indonesia	0.59%	0.70%	0.30%	1.21%	
Korea	0.31%	0.80%	1.88%	0.63%	0.33%
Malaysia	0.50%	1.36%	2.26%	0.23%	0.15%
New Zealand	0.78%	1.08%	0.67%		1.72%
Philippines	5.83%	4.28%	4.38%		1.91%
Singapore	0.43%	1.13%	2.04%	0.53%	0.19%
Taiwan	0.82%	2.18%	0.86%	0.49%	0.95%
Thailand	0.37%	0.84%	0.55%	0.84%	1.45%
United Kingdom	0.53%	0.38%	2.05%	0.21%	0.15%
United States	1.40%	3.02%	0.96%	0.23%	0.43%
Vietnam	0.41%	0.70%	1.84%	0.47%	0.10%



30/04/2015

Heatmap Matrix (Asset\_Class, Custom\_Active\_Rtn\_Gp)

AuM % Total	Balanced	Equity	Fixed Income	Insurance	Money Market
A. [> 1.00%]	0.46%	3.22%	7.18%	0.73%	1.26%
B. [0.75% to 1.00%]	1.07%	2.86%	5.88%	0.71%	1.05%
C. [0.50% to 0.75%]	1.32%	4.87%	9.89%	1.07%	3.14%
D. [0.25% to 0.50%]	0.42%	4.20%	10.52%	1.45%	2.43%
E. [0.00% to 0.25%]	1.19%	4.32%	6.89%	0.58%	1.97%
F. [0.00% to -0.25%]	0.88%	3.72%	4.02%	1.06%	0.99%
G. [-0.25% to -0.50%]	0.29%	1.56%	3.48%	0.18%	1.23%
H. [-0.50% to -0.75%]	0.14%	0.95%	1.58%	0.65%	
I. [-0.75% to -1.00%]			0.41%		0.15%

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Heatmap Matrix (Asset\_Class, Front\_Office)

AuM US\$ Value	Balanced	Equity	Fixed Income	Insurance	Money Market
Australia	110,558,440	38,905,572	527,552,824		180,664,440
China	194,337,386	475,122,244	264,296,620		36,550,322
External Managers	121,247,582	147,914,379	422,312,049	159,708,039	
Hong Kong	206,990,564	2,305,713,978	1,773,962,313	431,896,333	80,435,875
Indonesia	108,223,704	120,721,895	90,767,358	220,901,110	
Korea	49,950,977	147,380,297	365,791,371	108,905,642	86,485,593
Malaysia	84,220,443	223,097,068	425,608,569	45,367,125	39,328,553
New Zealand	131,175,779	157,031,903	156,671,477		368,932,733
Philippines	1,180,126,360	686,822,842	737,881,711		599,408,498
Singapore	72,068,955	193,332,556	404,025,247	95,130,247	44,696,630
Taiwan	145,612,597	351,266,068	136,548,614	72,517,014	167,505,329
Thailand	93,918,469	134,998,082	105,418,660	163,252,486	323,801,800
United Kingdom	99,549,894	64,267,170	364,716,546	31,363,593	45,640,581
United States	257,691,232	528,404,266	162,503,134	33,614,519	83,005,565
Vietnam	84,440,303	119,260,719	360,380,103	78,208,378	25,849,967

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Singapore	2.39%	2.32%	3.58%	1.89%	3.54%
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United Kingdom	2.82%	1.37%	2.16%	3.46%	2.09%
United States	2.98%	2.58%	2.92%	2.23%	3.32%
Vietnam	2.95%	2.15%	1.76%	3.19%	4.31%



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Heatmap Matrix (Asset\_Class, Investment\_Strategy)

AuM Distribution (%)	Balanced	Equity	Fixed Income	Insurance	Money Market
Australia Balanced	1.54%				
Australia Equity Index		0.43%			
Australia Fixed Income			5.84%		
Australia Money Market					2.00%
China Balanced	0.68%				
China Equity		1.65%			
China Fixed Income			0.92%		
China Money Market					0.13%
External Managers Balanced	1.01%				
External Managers Equity		1.60%			
External Managers Fixed			4.57%		
External Managers Insurance				1.73%	
Hong Kong Balanced	0.58%				
Hong Kong Equity		5.51%			
Hong Kong Fixed Income			4.61%		
Hong Kong Insurance				1.21%	
Hong Kong Money Market					0.22%
Indonesia Balanced	0.48%				
Indonesia Equity		0.54%			
Indonesia Fixed Income			0.30%		
Indonesia Insurance				0.77%	
Korea Balanced	0.01%				
Korea Equity		0.03%			
Korea Fixed Income			0.07%		
Korea Insurance				0.02%	
Korea Money Market					0.02%
Malaysia Balanced	0.59%				
Malaysia Equity		1.25%			
Malaysia Fixed Income			2.84%		
Malaysia Insurance				0.32%	
Malaysia Money Market					0.28%
New Zealand Balanced Fund	1.18%				
New Zealand Equity		1.41%			
New Zealand Fixed Income			1.66%		
New Zealand Money Market					3.31%
Philippines Balanced	2.92%				
Philippines Equity		2.96%			
Philippines Fixed Income			1.66%		

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Heatmap Matrix (Asset\_Class, Investment\_Strategy)

AuM Distribution (%)	Balanced	Equity	Fixed Income	Insurance	Money Market
Philippines Money Market					0.65%
Singapore Balanced	0.63%				
Singapore Equity		1.69%			
Singapore Fixed Income			3.65%		
Singapore Insurance				0.83%	
Singapore Money Market					0.39%
Taiwan Balanced	1.06%				
Taiwan Equity		2.56%			
Taiwan Fixed Income			1.00%		
Taiwan Insurance				0.53%	
Taiwan Money Market					1.22%
Thailand Balanced	0.68%				
Thailand Equity		0.98%			
Thailand Fixed Income			0.77%		
Thailand Insurance				1.19%	
Thailand Money Market					2.36%
United Kingdom Balanced	1.64%				
United Kingdom Equity		1.06%			
United Kingdom Fixed Income			5.99%		
United Kingdom Insurance				0.52%	
United Kingdom Money					0.75%
United States Balanced	2.88%				
United States Equity		5.72%			
United States Fixed Income			1.76%		
United States Insurance				0.36%	
United States Money Market					0.90%
Vietnam Balanced	0.17%				
Vietnam Equity		0.25%			
Vietnam Fixed Income			0.74%		
Vietnam Insurance				0.16%	
Vietnam Money Market					0.05%